

## TGI Definition: The household has a dog

Our dog owners stand for $19 \%$ of the total population • All ages, but $60+$ should not be the main target • Over $60 \%$ of the target group is between 30-59 years • High personal income, $28 \%$ make 600K+ a year.

Dog owners love going outdoors regardless of the season $\cdot$ Hiking in the summer • Skiing in the winter • Passions and lifestyle reflect their love for nature $\cdot$ Most likely to be either fishing or hunting.

They care for their dogs, but also for animals in general $\cdot 4$ out of 10 dog owners are very interested in animal welfare - More likely to buy food products where animal welfare has been taken into account.


Attitude \& Lifestyle
SHOPPING \& TRENDS
They keep up with the newest trends - Especially sports \& leisure equipment - Spending $+30 \%$ more than the average person on the category.

EARLY ADAPTORS
They like to try new things, both clothes \& electronics • $23 \%$ like to try new things before their friends (121i) • They love talking about it to their friends.

LOCAL \& ECOLOGICAL
Just under half of the target group prefers buying local goods • Not afraid of buying vegan and ecological • 26 prefer to buy ecological food.

## AMBITIOUS

21 \% want to get to the very top in their career (113i) • Many agree money equals success ( $23 \% / 125 i$ ).


## Passions

OUTDOORS
They are often found taking a trip into the woods • Almost half of them go on walks at least 5 times a week = Twice as many as the general population $\cdot 41 \%(142 \mathrm{i})$ also go hiking in the woods or mountains weekly.

FISHING \& HUNTING
They are highly overrepresented when in hunting • 25 \% (159i) of them are interested in hunting $37 \%$ (123i) are interested in fishing.

ANIMAL WELFARE
$44 \%(142 \mathrm{i})$ are very much interested in animal welfare - $55 \%$ strongly agree with the statement:
"If I can, I always buy food products where animal welfare has been taken into account".

Socio-Demographics

| $\mathbf{1 7 \% \cdot 1 0 3 i}$ |
| :--- |
| $\mathbf{2 1 \% \cdot 1 0 5 i}$ |
| $22 \% \cdot 139 i$ |
| $\mathbf{2 2 \% \cdot 1 2 4 i}$ |
| $\mathbf{1 8 \% \cdot 6 0 i}$ |
| $\mathbf{4 7 \% \cdot 9 4 i}$ |
| $\mathbf{5 3} \% \cdot \mathbf{1 0 6 i}$ |
| $\mathbf{3 3} \% \cdot \mathbf{9 3 i}$ |
| $\mathbf{3 7 \% \cdot 9 6 i}$ |
| $28 \% \cdot 118 i$ |

- 18-29 YO
- 30-39 YO
- 40-49 YO
- 50-59 YO
- $60+\mathrm{YO}$
- Male
- Female
- Income <400K
- 400-600K
- Income >600K

